

## **McHugh Recruiting Services for Associations and Societies**

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John B. McHugh is an experienced executive recruiter for associations and societies. He recruits publishing executives and executive directors. McHugh has worked as an executive in associations and societies. He specializes exclusively on associations and societies in his consulting practice. He possesses a deep and incisive knowledge of how these organizations work.

McHugh offers a menu of services to his clients. This means that you can select those services that meet your needs and let your staff do the rest. McHugh's approach offers flexibility and saves valuable staff time. Best of all, McHugh's approach will save you substantial money over the traditional percentage of the executive's first-year salary charged by most executive search firms. Client fees are transparent and are listed below.

### **Services and Fees**

- Review position description and recommend revisions
- Screen applicants' resumes and recommend best qualified candidates
- Prepare custom interview questionnaire adapted to the client's needs
- Interview those candidates in "best qualified and high potential" category and prepare comprehensive written report Interview client's staff
- Recommend finalist candidates with a rationale for each recommendation

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**ED-9 Exec Recruit Promo—6/24/23 JAF, No fees**